

Supplier Development Programme

Helping You **Bid Better**

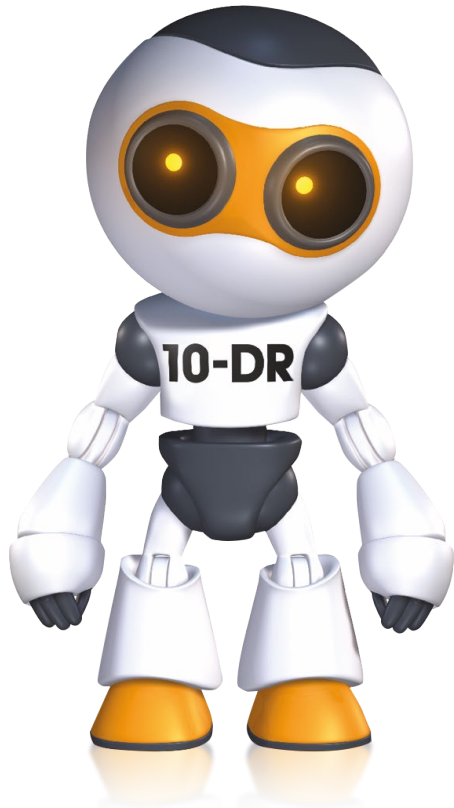


Design Consultancy Services DPS Supplier Event

Meet the Buyer Webinar

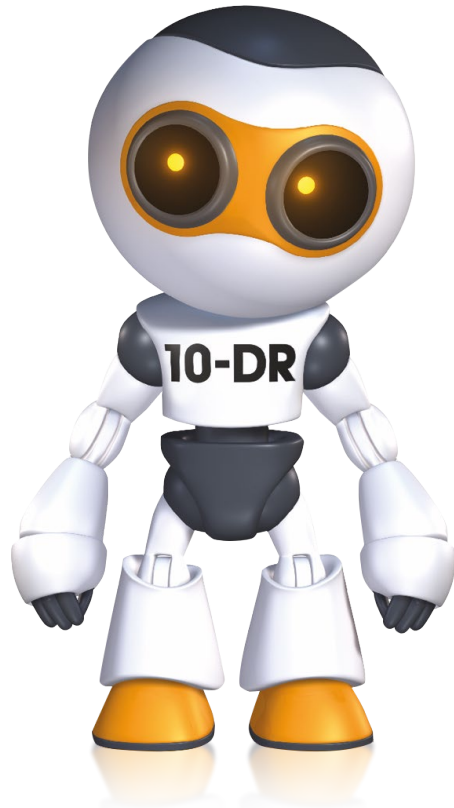
Speakers

- Mirela Simionov – Procurement Officer within Construction and Environment Procurement Team;
- Rhona Mitchell – Property Design Manager



What is a Dynamic Purchasing System?

Dynamic Purchasing System (DPS) is an open market solution designed to provide buyers with access to a pool of pre-qualified suppliers, in this case in respect of building design services.



Benefits of the DPS system:

- Time saving
- Compliance
- Quality and value
- Choice
- Local delivery

Design Consultancy Services Dynamic Purchasing System

What is it?

A procurement solution that offers opportunities for consultants to bid for the consultancy needs of the Council adjacent to upgrading or refurbishing of buildings like schools, offices, airports, marine and even leisure, retail, or civic buildings.

What changes?

The existing individual Invitations to Quote will be replaced by the Dynamic Purchasing System for services under £50k.

What is the process?

Invitations to tenders will be replaced by competitions within each lot, via the Quick Quotes process on PCS.

How does a DPS differ from a Framework?

Framework

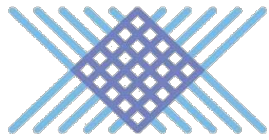
1. Maximum duration of 4 years
2. Direct award permissible
3. Fixed list of suppliers
4. Call-off documents have to be in line with what was structured when establishing the framework
5. Typically harder for small medium enterprises to access
6. Finite number of suppliers

DPS

1. No maximum time limit
2. No direct award (further competition only)
3. Flexible - suppliers can join during the lifetime of the DPS
4. Allows organisations to use their own T&Cs, pricing and specification
5. Increased accessibility for small medium enterprises
6. No maximum number of suppliers

Additional public sector organisations that are participating in this Dynamic Purchasing System to procure upcoming Design Consultancy Services

- **Forestry and Land Scotland**



public contracts
scotland

How will the Design Consultancy Services DPS be tendered?

Open tender process on Public Contract Scotland

As part of a tender process, bidders would be requested to provide:

- Information about the bidding organisation;
- Exclusion Grounds information;
- Selection Criteria including:
 - Turnover information,
 - Insurances,
 - Examples of previous services carried out.

<https://www.supplierjourney.scot/espdsdpd/espdsdpd-guidance>

Individual call-offs within this DPS

Evaluation based on :

Quality: 10-25%

Price: 90-75%

Form of Contract – Argyll and Bute Terms and Conditions

Proposed Lotting Structure

1. Architects
2. Civil Engineers
3. Clerk of Works
4. Conservation Architects (for listed buildings)
5. Ecological Surveyors
6. Geotechnical
7. Kitchen Designers
8. Landscape Architects
9. Mechanical & Electrical Engineers
10. Quantity Surveyors
11. Rot/Preservation Works Surveyors
12. Structural Engineers
13. Topographical Surveyors

Proposed Lotting Structure

No	Lots	Sub-lots Project Values (PI value £1mil)	Sub-lots Project Values (PI value £2mil)
Lot 1	Architects	£1- £10k	£10k- £49,999
Lot 2	Civil Engineers	One lot only - £1 - £49,999	
Lot 3	Clerk of Works	One lot only - £1 - £49,999	
Lot 4	Conservation Architects (for listed buildings)	One lot only - £1 - £49,999	
Lot 5	Ecological Surveyors	One lot only - £1 - £49,999	
Lot 6	Geotechnical	One lot only - £1 - £49,999	
Lot 7	Kitchen Designers	One lot only - £1 - £49,999	
Lot 8	Landscape Architects	£1- £10k	£10k-£49,999
Lot 9	Mechanical & Electrical Engineers	£1- £10k	£10k-£49,999
Lot 10	Quantity Surveyors	£1- £10k	£10k-£49,999
Lot 11	Rot/Preservation Works Surveyors	One lot only - £1 - £49,999	
Lot 12	Structural Engineers	£1- £10k	£10k-£49,999
Lot 13	Topographical Surveyors	One lot only - £1 - £49,999	

Timescales

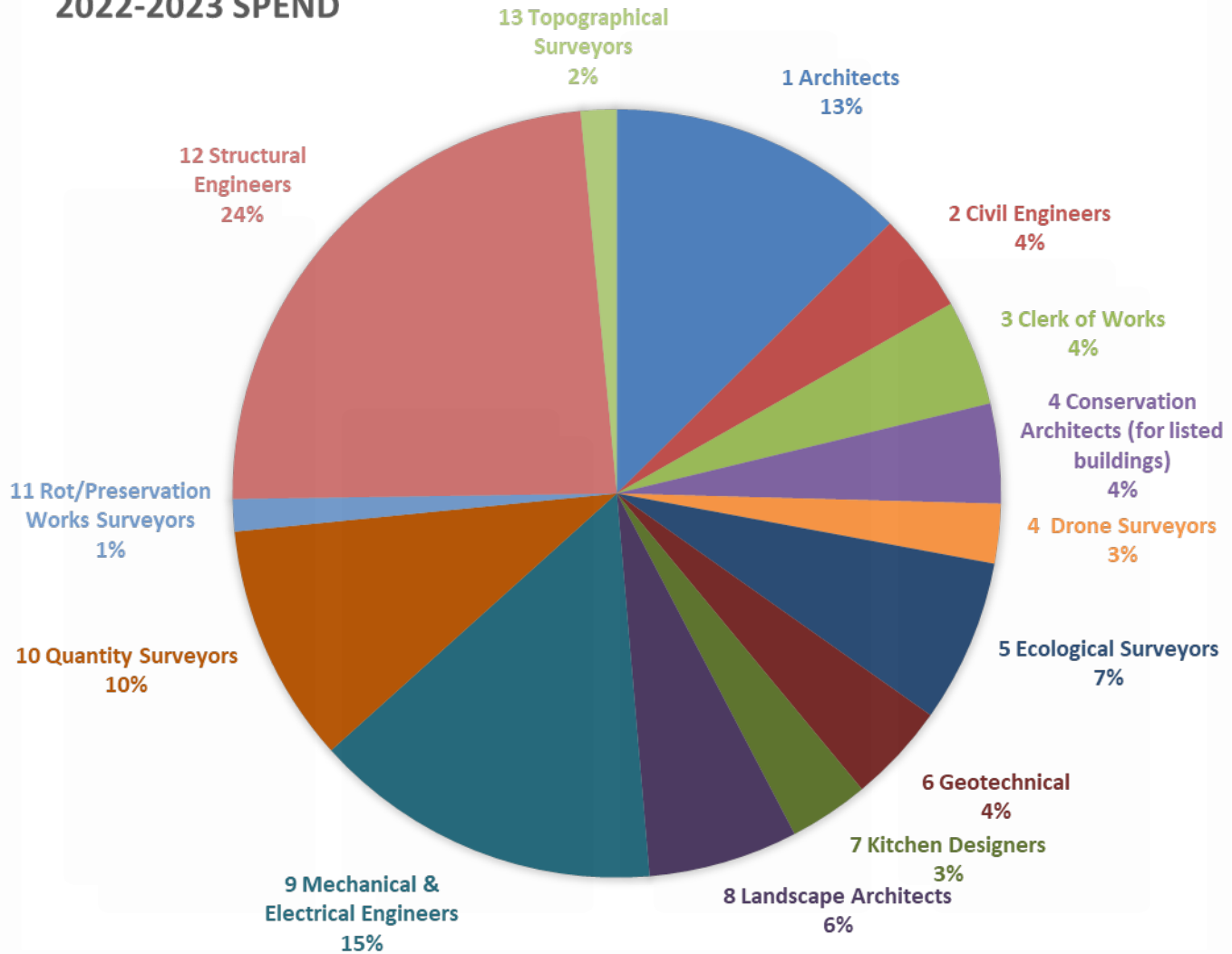
- RFI PIN published on PCS on 19/06/2023 with set deadline on 19/07/2023
- Publish DPS SPD on PCS late July 2023- early August (Route 3 timescales - 30 days live tender)
- Evaluated SPD responses late September 2023
- Appointed Consultants to DPS by October 2023

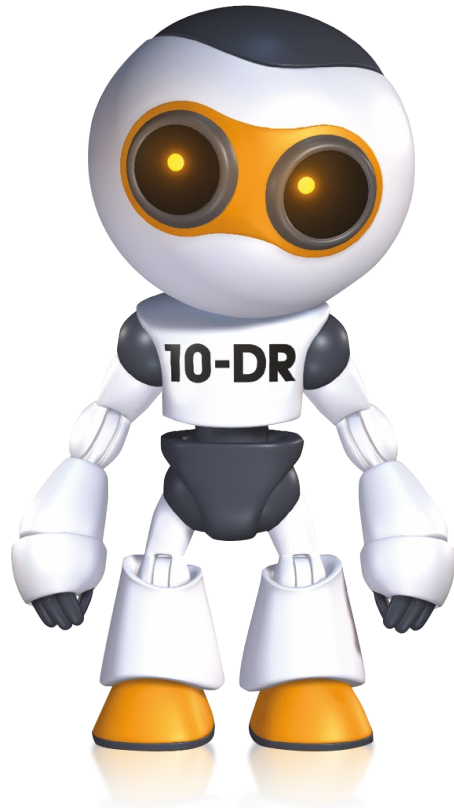
Estimated budgets for 3 years

	2022-23 £M*	2024-25 £M*	2025-26 £M*
Architects	£15,000	£15,500	£16,000
Civil Engineers	£5,000	£5,500	£6,000
Clerk of Works	£20,000	£16,000	£15,000
Conservation Architects (for listed buildings)	£5,000	£5,000	£5,000
Drone Surveyors	£3,000	£3,000	£3,000
Ecological Surveyors	£10,000	£8,000	£6,000
Geotechnical	£5,000	£5,500	£6,000
Kitchen Designers	£4,000	£5,500	£6,000
Landscape Architects	£10,000	£8,000	£7,000
Mechanical & Electrical Engineers	£40,000	£30,000	£25,000
Quantity Surveyors	£12,000	£10,000	£6,000
Rot/Preservation Works Surveyors	£3,000	£3,000	£3,000
Structural Engineers	£30,000	£25,000	£22,000
Topographical Surveyors	£20,000	£15,000	£10,000

Estimated Total of Consultancy:
£120K

2022-2023 SPEND





**Thank You
for listening**

Questions